

2024 MSACROA Conference Sessions

** Please note changes to sessions/days/time/rooms could still occur. **

Monday, December 2, 2024

Consider Title	Coories Decementies	Doy/Time	Room
Session Title	Session Description This year popular associan brings together associand	Day/Time	Assigned
	This very popular session brings together seasoned professionals to discuss important issues that impact the		
	1 .		
	World of the Registrar. Topics in the past have been diverse		
Dro Conforonco Workshop	and participants are given the opportunity to share their best	Manday 0:20am	
Pre-Conference Workshop -	practices. The session draws a large turnout so we encourage	Monday, 9:30am -	0.1. 5
Registrar's Workshop	early registration.	11:00am	Salon E
	It's no secret that employees who feel they are recognized for		
	their work and valued by their supervisors and employer are		
	more responsible, motivated, and productive. This workshop		
	will help supervisors, managers, and anyone who has at least 1		
	direct report to create a more productive, trustworthy, spirited,		
	and energized work environment. Join us for some lecture,		
Pre-Conference Workshop -	discussion and participate in a fun, interactive team building		
Calling All Managers: Time to Mo,	activity. As the saying goes, "People don't leave bad jobs, they	Monday, 9:30am -	
Mo, Motivate Your Teams!	leave bad bosses."	11:00am	Salon B

	Participants will learn about neurodiversity through a discussion of definitions and the use of language. We will participate in an activity to explore the various meanings of		
Pre-Conference Workshop -	behaviors that may seem atypical. Using a think-pair-share		
Introduction to Neurodiversity:	activity, participants will brainstorm ways to create inclusive	Monday, 9:30am -	
Creating inclusivity	spaces.	11:00am	Hanover A
	We understand the Family Educational Rights and Privacy Act		
	(FERPA), but we are often challenged when trying to apply it in		
	specific real-life situations. This highly interactive session		
	allows participants to share how they would interpret and	Monday, 12:30pm	
FERPA In the Real World	apply FERPA regulations in realistic scenarios.	- 1:30pm	Versailles
	Twenty years or more into publishing university catalogs		
	online, many electronic catalogs still contain features of their		
	paper predecessors. This session addresses how to adapt a		
	university catalog to the online environment, how to use the		
	capabilities of an electronic catalog to improve catalog		
University Catalogs Page to	production, and how to consider the reader experience when	Monday, 1:45pm -	
Screen	creating a catalog.	2:45pm	Salon B
	This presentation will describe the use of predictive modeling		
	in enrollment analytics used for admissions decision during		
	each stage of building a fall incoming class at Rutgers-New		
	Brunswick. Topics will include applicant volume estimation to		
	inform early decision parameters, real-time monitoring of		
	applicant volume and quality throughout the cycle to inform		
	parameter adjustments, yield modeling for admits and		
The Art & Science of Predictive	scholarship recipients to optimize enrollment and meet		
Modeling for Admissions	strategic enrollment goals, and the use of census date		
Decision Support at Rutgers-New	projections from time series analysis for post-May 1	Monday, 1:45pm -	
Brunswick	adjustments to the incoming class.	2:45pm	Hanover B

	In an era of budget constraints and increasing demands, the registrar's office is challenged to manage student records, course registrations, and compliance efficiently with limited resources. This session, "Doing More with Less," will explore innovative strategies and practical solutions to maximize efficiency and effectiveness in the registrar's office. Join Penn State in an open discussion about strategies we have used to		
Doing More with Less - Innovative	ensure our services are not diminished as we continue to do	Monday, 1:45pm -	Maryland
Strategies	more with less.	2:45pm	Room
	In this interactive session, participants will learn about the		
	increasing trend of submitting fraudulent applications to		
	receive the benefits of admission, including federal funds.		
	Presenters will help participants identify fraudulent		
	applications by providing real-world examples that respond to		
Defrauding the Fraudsters:	constant changes in fraudster tactics. Participants will learn		
Managing (and Getting Ahead Of)	how institutions have mitigated their impact on student		
Fraudulent Admissions	systems and will walk away with practical tools to defraud the	Monday, 1:45pm -	
Applications	fraudsters.	2:45pm	Salon D
	This session will explore change management in the		
	Registrar's Office from two distinct viewpoints. One presenter		
	has overseen change within their office over a span of 14+		
	years. The other presenter, who more frequently transitions		
	between jobs, is now enlisted by institutions to spearhead		
	change initiatives. The presenters will explore strategies for		
	navigating change management across institutional		
	departments while maintaining relationships, remaining		
Managing Change from Different	current with best practices, emerging laws, and regulations,	Monday, 1:45pm -	
Perspectives	and effectively leading teams through transitions.	2:45pm	Salon A

	The mount of the blad students outside a call and and	1	1
	The number of disabled students entering colleges and		
	universities is increasing. According to the National Center for		
	Education Statistics, about one in five undergraduate students		
	report having a disability, but many experts believe that this		
	number is underreported due to student hesitation to disclose.		
	This session will discuss the transition from high school to		
	college for students with accommodations, highlight different		
From Admission to Graduation:	resources and campus partners who work with this		
Supporting Disabled Students in	population, and how to create a more inclusive and accessible	Monday, 1:45pm -	
Higher Education	campus community for all.	2:45pm	Hanover A
	This popular session involves participants in the latest updates		
	in Ellucian Banner. Bring your questions, issues and best		
	practices. This session offers a great opportunity to share	Monday, 3:30pm -	Maryland
Banner Round Table	ideas with your colleagues.	5:00pm	Room
	The presenter has worked in higher education administration,		
	and with registrars for over 25 years. Throughout his career, Dr.		
	Horowitz has been a fixture at MSACROA conferences and has		
	concurrently imparted his expertise as an economics		
	instructor across various institutions in the New York		
	metropolitan area. His presentation will delve into the		
	mechanics of higher education administration and how these		
	processes have transformed over the decades. Drawing from		
	his personal experiences, he will share a blend of reflections,		
	anecdotes, and occasionally, his candidly cynical views on a		
	range of pertinent topics. Key topics to be explored include		
	changing admissions standards, maximum credit loads,		
	transfer credits, prerequisites, grade inflation, FERPA, the		
	academic calendar, gen-ed rules, grading systems and grade		
	appeals, mode of course delivery, and student assessment.		
	Dr. Horowitz invites attendees to join him for a thought-		
Changing Times in Higher	provoking session that promises not only to inform but also to		
Education: Some Personal	stimulate discussion. Ample time will be allotted for questions		
Reflections after Interacting with	and interactive dialogue, providing a forum for attendees to	Monday, 3:30pm -	
Registrars for Thirty Years	share their own experiences and insights. This presentation is	5:00pm	Salon B

	meant to provide a deeper understanding of the dynamic landscape of higher education and the pivotal role registrars play in navigating these changes.		
	Roundtable: Community College Focus. "Community colleges play an essential role in higher education. They provide instruction in a wide variety of fields that lead to employment in sectors such as health care, public safety, information technology, business, and manufacturing. Community colleges prepare students for transfer to four-year colleges and universities and allow high school students to earn college credits through dual enrollment. They teach adults who are preparing for GEDs or learning English. And community colleges partner with local employers to train or upskill workers needed for regionally important industries and occupations. A Community College Research Center Fact Sheet. The community college focus roundtable intends to provide an opportunity for those from community colleges to network with other community college colleagues, share experiences, and discuss issues encountered primarily at community colleges. First Learning Outcome: Collaboration Second Learning Outcome: Problem-solving Third Learning Outcome: Effective resource management Core Competency: Collaborative Decision-Making Proficiency: Admissions and Records & Academic Services Proficiencies Presenter and		
Round Table: Community	Convener(s): Cassandra Moore, Anne Arundel Community College Director of Enrollment Development & Admissions,	Monday, 3:30pm -	
College Focus	President-Elect, AACRAO	5:00pm	Salon D

1	Quality classrooms are critical for student success and		İ
	retention, with studies showing that the quality of the		
	classroom can influence learning as much as the instructor.		
	Supporting classrooms is a team effort with Registrars, IT,		
	capital planning, facilities, and those who support pedagogical		
	innovation. Whether you are directly responsible for		
	classroom maintenance and operations or are a participant in		
	the process, come hear from UB and your fellow attendees as		
	we share our approaches, support models, challenges and		
Classrooms Operations	lessons learned on everything from master planning to keeping	Monday, 3:30pm -	
Conversation	desks gum-free.	5:00pm	Salon E
	EAB Navigate has significantly evolved, introducing features		
	that enhance operations for Admissions, Registrar offices, and		
	new student onboarding. This roundtable is a call to those		
	involved in these areas to share their experiences, best		
	practices, and the innovative ways they've utilized EAB		
	Navigate to benefit their workflows and student engagement.		
	We'll discuss the practical aspects of these new features,		
	exchange strategies for overcoming challenges, and explore		
	the potential of the Idea Portal to influence future		
	developments. This session is an opportunity for users to		
	contribute to a shared knowledge base, recommend impactful		
	ideas, and collectively envision the future enhancements of		
	EAB Navigate. Join us for a dynamic exchange of insights and		
	strategies to maximize the effectiveness of EAB Navigate in our	Monday, 3:30pm -	
EAB Navigate Roundtable	educational institutions.	5:00pm	Salon A
LAD Navigate Noundtable	Caacatonat institutions.	0.00pm	JULUTIA

Tuesday, December 3, 2024

	Keynote session by Adrian Cornelius, Executive Director of		
	Enrollment Management and University Registrar at the	Tuesday, 9:00am -	Versailles
Keynote Session	University of Maryland	10:30am	Room

Steps to Process Readmit			
Students Utilizing CUNYFirst	This presentation, "Steps to Process Readmit Students"		
(Fully Integrated Resources and	illustrates all CUNYFirst readmission steps in order. Attendees	Tuesday, 11:00am	
Services Tool)	will learn the process of readmitting students.	- 12:00pm	Salon D
	Information on application openings and deadlines. A		
	breakdown of understanding the Cost of Attendance and the	Tuesday, 11:00am	
Financing Your Education	different options available for students to fund their education.	- 12:00pm	Salon B
	Barnard College underwent an initiative to reform our return		
	from leave of absence process to allow students the		
	opportunity to pre-register for classes prior to completing the		
	Return process. This removed a barrier for this target		
	population and helped to reduce a common source of stress.		
	This session will discuss the history of our Request to Return		
	process and how it was updated and managed to help ease	Tuesday, 11:00am	
Helping Students Come Back	this transition and set these returning students up for success.	- 12:00pm	Hanover B
	Come and hear the experiences of a University Registrar		
	across a series of system implementations, including both		
	homegrown and third-party solutions, and learn how		
	partnering with IT resulted in better outcomes for key		
	stakeholders. In this session, you will leverage case studies		
	from the presenter's files to develop a principals-based		
	approach to system implementation for your functional area.		
Dynamic Duos: Improving	While case studies will focus primarily on registrar-related		
Implementation Outcomes	systems and solutions, other areas will still benefit from	Tuesday, 11:00am	
through IT Partnering	attending.	- 12:00pm	Hanover A

Navigating Challenges: Women's Resilience in Higher Education Workplaces	This session will explore the obstacles encountered by women in higher education workplaces. The presenter, at a mid-career stage, advocates for the significance of sharing stories and experiences, particularly for those who identify as women. Recognizing that solidarity and understanding are essential, it is often helpful to realize you're not alone in your challenges; others may be facing similar circumstances. By exchanging narratives and fostering connections, women may increase their resilience amidst adversity. While the presenter may invite participation, the purpose of this session is to prioritize everyone's comfort, ensuring that no one feels obliged to share or speak. Engaging through listening is equally valuable for learning.	Tuesday, 11:00am - 12:00pm	Salon A
The Registrar's Office and Retention: A continuation from last year	This roundtable session seeks to facilitate discussion and debate on the various roles our Registrar's Offices may, may not, and perhaps should play in retention. We seek a balancing point in providing retention practices while maintaining sanity and bringing ownership to others. Last year, during a very robust conversation, we identified a few hot topics needing further discussion including registration timetables, advising students, and course schedule build.	Tuesday, 11:00am - 12:00pm	Maryland Room

	In this presentation, we delve into the evolution of customer		
	service in the Office of the Registrar at the University at Buffalo		
	(UB), where proactive process improvements have led to a		
	paradigm shift in student support. Traditionally, universities		
	have grappled with high volumes of inquiries, inundating		
	phone lines and email inboxes, often resulting in frustration for		
	students seeking assistance. However, at UB, we've taken a		
	proactive approach to streamline our processes, resulting in a		
	significant reduction in phone and email volume. Our		
	approach has allowed us to transition from conventional		
	customer service to a concierge-style model, providing		
	personalized support to those who truly need it. Join us as we		
	share insights, strategies, and best practices gleaned from our		
	journey towards redefining student support. Learn how our		
	proactive process improvements have not only alleviated the		
Proactive approaches to student	burden of high inquiry volumes but have also enhanced the		
solution improvements in the	overall student experience by providing efficient and effective	Tuesday, 1:45pm -	
Office of the Registrar	solutions tailored to individual needs.	2:45pm	Hanover A
	In this session, we will share ideas on working with vendor		
	partners - from selecting, partnering, and separating. Sharing		
	strategies, tactics, and practices of what has worked and what		
Working with Vendors: a	you might consider. The session is focused on discussing	Tuesday, 1:45pm -	Maryland
discussion	these items in this ever-evolving landscape.	2:45pm	Room
	Does your institution struggle with curriculum timelines? Ours		
	does! In our session, we will run through the mismatched		
	timelines for curricular governance and implementation and		
	the ways they impact Admissions, Financial Aid, the Registrar's		
	Office, and academic departments on our campus. We will		
	share the lessons we've learned through implementation of		
	our curriculum management software, our struggles making		
	sense of our campus's curriculum governance process, and		
	our attempts to develop an understanding of curriculum in		
Curriculum Timelines and	order to make sense of the nonsense. In turn, we hope	Tuesday, 1:45pm -	
Implementation	participants will be willing to discuss their campus's own	2:45pm	Hanover B

	particular curricular quirks, hurdles they are encountering, and any lessons learned throughout the process.		
	In this session we provide university registrars and admissions		
	officers with the knowledge and expertise needed to assess IB		
	credentials effectively. By the end of this session, you will have		
	the tools to efficiently access IB systems, evaluate IB applications, facilitate informed admissions decisions, and		
IB Systems 101: A University	enhance the educational experience for both IB graduates and	Tuesday, 1:45pm -	
Administrator's Guide	your university community.	2:45pm	Salon D
	A new approach/model to creating annual enrollment	Tuesday, 1:45pm -	
Prediction Model	projections	2:45pm	Salon B

Cross-Campus Proactive	From opening an acceptance letter to saying goodbye to friends at high school graduation, it is both an exciting and stressful time for first-year students as they prepare to start college in the fall. This session will highlight how Stony Brook University's Enrollment team used proactive collaboration and coordinated communication to reimagine and improve our new student onboarding from the point of acceptance to the first day of classes. By bringing together departments ranging from admissions to advising to orientation, the team assessed the needs and pain points of internal units as well as students. It allowed for our team to take a required step like a preadvising form housed in a static platform and transform it to a guided and intuitive process. The updated form, created through Technolutions Slate, responds to the student's information and shows them important information which was only possible from the collaboration across many internal units. With students using one platform to keep track of important required items, the onboarding process was more united and streamlined allowing for targeted communication, outreach, and direct messaging to incoming students. It also allows for better collaboration across departments with the		
Cross-Campus Proactive Collaboration to Streamline New Student Onboarding	allows for better collaboration across departments with the continued goal of updating and improving the process each cycle.	Tuesday, 1:45pm - 2:45pm	Salon A
Plenary Session: AACRAO Hot Topics	Join Cassandra Moore, AACRAO President-Elect, for a discussion of AACRAO and regional hot topics.	Tuesday, 3:00pm - 4:00pm	Versailles Room
	Do you have the knowledge to win? Can you answer questions about FERPA, student records, transcripts, admissions, colleges/universities, transfer credit, and pop culture? MSCROA Trivia is a fun team trivia game. Players on each team can focus on a category they are good at to contribute to the	Tuesday, 4:15pm -	
It's Time for Trivia!	team win.	5:15pm	Hanover A

Zzzzz (Zoom!) Tips and Tricks for	Our newest tool in recruitment is now five years old and there is no sign that Zoom is leaving our recruitment and retention landscape. From virtual drop-in hours to recorded presentations to augmenting live classrooms, Zoom is fully a part of our professional life. Justin and Fran will present their innovative ways of using the technology to recruit applicants and work with academic advising for prospective and current	Tuesday, 4:15pm -	
Recruitment and Advising	students and alumni.	5:15pm	Salon B
Building efficiency, not buildings:	The University of Pittsburgh, like many urban institutions, is challenged by the limitations of real estate. Compounding this issue are restrictions on changes to structures of historic significance, and zoned structure height limitations in historic neighborhoods. Plus, the University of Pittsburgh must compete for available real estate in the Pittsburgh neighborhood of Oakland with Carnegie Mellon University, Carlow University and three hospitals. Reduced classroom inventory and increased enrollment (and subsequent increases in class sections offered) have increased demand for general classrooms. The popular response to these challenges is to build new classrooms. However, real estate is limited, and Pitt's 30-year plan communicates that there is already an adequate general classroom space. So, what are the issues limiting efficient room and seat utilization in generally scheduled classrooms and how did the University of Pittsburgh address these issues? This presentation describes the efficacy of the University's novel approach to the issue. As part of the Learning Spaces Management Committee the Office of the University Registrar was able to facilitate changes to Pitt's scheduling policies that are tied to the University's new budget model to incentivize department/schools to schedule		
How Pitt used policy and	their classrooms more efficiently. It is hoped that attendees		
budgetary incentives to address	will gain insights on how they can change their institution's	Tuesday, 4:15pm -	
its classroom crunch.	classroom utilization and other policies.	5:15PM	Salon D

	The academic landscape is ever expanding, with many professionals now holding advanced degrees that do not directly align with their roles within professional schools or with the educational programs offered by their institution. This		
Leading in professional schools	session aims to describe the current landscape provide		
when "you are not that kind of a	guidance and strategies for those navigating this increasingly	Tuesday, 4:15pm -	Maryland
doctor!"	common career path.	5:15pm	Room
	Communications can be utilized as a powerful tool to manage		
	enrollment and integrate non-traditional student populations		
	into an application and admissions system. Due to the		
	complexities of managing non-traditional prospects,		
	applicant, and admitted student populations, the creation of		
	communications and admissions forms require a team's and		
	respective departments' consideration and integration of the		
	use of new components and methods for these admissions		
	system items. This session will highlight how our Enrollment		
	Communications team recently had the opportunity to tailor		
	communication plans and admissions forms to two non-		
	traditional student populations; a health professions		
	population and a graduate level population. These projects		
	required concise and consistent coordination with the		
	respective programs to determine appropriate population		
	rules, how to draft engaging language to promote particularly		
	technical programs, and identification of the best methods to		
	integrate the respective programs' admissions requirements		
	into our application system. Ensuring close communication		
	between the multiple programs & the Enrollment team was		
	essential to successfully customizing communications for		
	these populations. Discovering methods to integrate the non-		
	traditional population with our main program populations		
Leveraging Communications to	bridged the gap between all enrollment stakeholders. We now		
Integrate Non-Traditional	have a highly effective framework to utilize for the inclusion of	Tuesday, 4:15pm -	
Admissions Populations	future non-traditional student populations.	5:15pm	Hanover B

1	At Morgan State University, the Office of the Registrar has		
	recently improved its transfer credit evaluation process		
	through Smartsheet. This tool has facilitated consistent		
	workflows, enhanced communication, reduced mistakes, and		
	ensured compliance with the regulations set by the Maryland		
	Higher Education Commission. Smartsheet provides useful		
	features for task delegation, communication, metrics tracking,		
	error identification, and team goal-setting. *First Learning		
	Outcome: Develop standardized transfer credit evaluation and		
	forms processes using Smartsheet. *Second Learning		
	Outcome: Enhance communication and collaboration among		
	team members and stakeholders.*Third Learning Outcome:		
	Implement automation to streamline workflows, reduce		
	errors, and ensure compliance with regulations.*Core		
	Competency: Technological Knowledge*Proficiency: Transfer		
	& Articulation Proficiency, Records Management Morgan State		
	University Office of the Registrar -Transfer Evaluation and		
	Articulation presentation will illustrate using Smartsheet to		
	reimagine the transfer credit evaluation, forms management,		
Streamling Transfer Credit	and graduation clearance process. In this session, we will		
Evaluation with Smartsheet:	demonstrate how Smartsheet standardizes processes,		
Orchestrating a Path for Transfer	automates workflows, improves visibility, and optimizes	Tuesday, 4:15pm -	
Student Support	resources for transfer credit efficiency and success.	5:15pm	Salon A

Wednesday, December 4, 2024

	In the workshop we will discuss and focus on the student		
	experience through the admissions process. Presenting ideas		
From Inquiry to Enrollment:	for improving communication, understanding application		
Creating a Seamless Experience	barriers and providing support to push students to apply and	Wednesday,	
for Prospective Students	enroll.	9:45am - 10:45am	Hanover A
Prospect to Student: Strategies	This session, "Prospect to Student: Strategies for Improving		
for Improving Student	Student Conversion," will explore practical strategies and	Wednesday,	
Conversion	data-driven approaches to enhance student conversion rates,	9:45am - 10:45am	Salon D

	from initial prospect engagement to enrollment. Attendees will		
	learn how to optimize outreach, leverage technology, and		
	implement personalized communication plans to effectively		
	convert prospects into committed students.		
	Join us for an enlightening workshop as we delve into the		
	complexities of mental health within the BIPOC (Black,		
	Indigenous, and People of Color) community. This session		
	aims to explore the historical context, unique stressors, and		
	challenges faced by individuals of diverse cultural		
	backgrounds when it comes to mental well-being. We'll start		
	by defining mental health and debunking common myths,		
	laying the groundwork for an insightful discussion. Delving into		
	history, we'll uncover how societal factors and systemic		
	racism have shaped perceptions and access to mental health		
	care within BIPOC communities. From there, we'll examine the		
	distinct stressors and causes that impact mental health,		
	including intergenerational trauma, discrimination, and		
	socioeconomic disparities. We'll also confront the stigma		
	surrounding mental health in BIPOC communities and discuss		
	strategies for combatting it. Throughout the workshop, we'll		
	identify common symptoms of mental health issues and		
	highlight available resources and support networks tailored to		
	the BIPOC community. Participants will have the opportunity		
	to engage in interactive discussions, sharing personal		
	experiences and insights while exploring avenues for		
	promoting mental health awareness and resilience within their		
Fostering Inclusivity: Mental	communities. By the end of the session, attendees will leave		
Health Challenges and	empowered with a deeper understanding of mental health		
Resources for BIPOC in Higher	within the BIPOC community and equipped with practical tools	Wednesday,	
Education	and resources to foster positive change.	9:45am - 10:45am	Hanover B

	This session will share the experiences of a University Registrar with over 35 years of experience. The goal is to review the changes in the role of the Registrar from 1985 to now. Conversation will explore how the Office of the Registrar has evolved and will continue to evolve. In particular, the changes in technology and the digital landscape. Discuss the impacts this could have on the future, and how the Registrar is often at the center of valuable data that services the institution. As the technical and digital landscape of higher education is evolving, and the Registrar is positioned at a interconnection point of		
	data, student needs, academic policies, and credentialing for student success. This session will explore how the Registrar's		
	regular collaboration with all the various departments and		
Could Registars be Positioned to	their understanding of student experience and data help	Wednesday,	Maryland
be the Next CIO?	inform institution-wide technology and initiatives.	9:45am - 10:45am	Room
	Helpful tips for travel planning, time management, inside		
	tricks of the trade and taking care of you on the road. If you're		
What Every New Admissions	a supervisor of new staff, come find out how to best support	Wednesday,	
Counselor Should Know!	them too!	9:45am - 10:45am	Salon A
	As part of Harford Community College's efforts to increase		
	retention in our continuing student population, a new		
	procedure was developed by Enrollment Management staff to		
	establish more intervention for students seeking to withdraw		
	from courses. This presentation will start with a discussion on		
	how staff from Advising, Registration, and Financial Aid		
	collaborated on best practices for implementing a Pending		
	Withdrawal process; its successes, and challenges; changes		
	we made; and our future plans. Learning Outcomes: 1.How to		
	best collaborate between various units within Enrollment		
	Management 2.Implement a new procedure aimed at		
Pending Withdrawals: A	addressing student retention that focuses on communication		
Collaborative Effort to Increase	and guidance rather than creating academic holds used as	Wednesday,	
Student Retention	roadblocks to student success 3.Learn from first year	9:45am - 10:45am	Salon B

	implementation and continue to collaborate to make new		
	process updates that benefit students.		
	This session will invite participants to discuss means to deliver		
	the best customer service in the Registrar's Office. Registrar		
	Offices are most often in the front line of students, parents as		
	well as the constituents of the colleges and universities for		
	which we work. Questions arise daily that oftentimes need		
	immediate responses. Good Customer Service Skills in	Wednesday,	
Customer Service - Doing More	addressing our audiences is very important. Join us for this	11:00am -	
With Less	session and be prepared to share your best practices.	12:00pm	Hanover B
	The University of Pittsburgh recently tackled the challenge of	·	
	disparate graduation applications across its schools and		
	campuses. This presentation will showcase the development		
	and implementation of a common graduation application		
	within our Student Information System (PeopleSoft). This		
	innovative solution has transformed the graduation experience		
	for both students and administrators, overcoming several key		
	challenges. Some of the highlights of this customization		
	include: Eliminated siloed applications: Prior to the centralized		
	system, each school and regional campuses managed their		
	own graduation application. Enabled students requested		
	degree changes for graduation: Integrated workflow allows		
	students to request academic plan (major, minor, etc.)		
	changes to be routed to school administrators and the Office		
	of the University Registrar for approval. Integrated late fee		
	payments: Late fee payment process integrates with Student		
	Payments Office vendor within application. Simplified		
	address and name updates: Students can easily update their		
	information within the application. Enhanced data visibility:		
Streamlining Graduation	Live certification dashboards provide real-time information to		
Applications and Degree	administrators on students that have applied for graduation.	Wednesday,	
Certification at the University of	This presentation is suggested for university administrators,	11:00am -	
Pittsburgh	staff involved in graduation and registration processes,	12:00pm	Salon A

	seeking to improve their graduation application and degree verification systems.		
Succession Planning	Succession Planning is not just for retirements or resignations. Keeping your office running if when someone leaves or even becomes ill is mission-critical. Planning ahead benefits your office, your institution and most importantly your students. Join me to learn some key steps to stay ahead of changing times and changing staffit's never too late to start!	Wednesday, 11:00am - 12:00pm	Maryland Room
Playing Tetris at Work: How To Build An Effective Production Calendar	Is your office constantly juggling tasks, submitting work at the last minute, or even missing deadlines? You need a production calendar! In this session, you will learn what makes production calendars different from standard calendars; basic principles for developing a production calendar; how to build a production calendar with tools you already use; and benchmarks to ensure that it becomes not merely a template, but rather an evergreen resource for your office for years to come.	Wednesday, 11:00am - 12:00pm	Salon B

	Now that Covid is in the past and schools have remained test optional, what are the advantages and pitfalls of working admissions without the metric of the SAT or ACT? Should schools remain test optional? How		
When Admissions Protocols	could a hybrid model work? What other objective	Wednesday,	
Become Murky: Unintended	means of reviewing applications exist that might help a	11:00am -	
Consequences	counselor decide if a student is college ready?	12:00pm	Salon D
	Higher education institutions around the world are searching		
	for best-fit international students in a highly competitive,		
	global marketplace. The IB's rigorous academic programs		
	prepare internationally minded students for higher education		
	in a globalized society. This session will provide practical tips		
	on how to successfully recruit IB students by leveraging your IB		
	recognition policy. Learning Outcomes: Participants will:		
	Leave with a framework to review and enhance their IB		
Attracting and Recruiting IB	recognition policy Hear suggestions for innovative	Wednesday,	
Students - Developing a	approaches to policy Learn about the IB's resources for	11:00am -	
Competitive Edge	university admissions staff and faculty	12:00pm	Hanover A